



## JOB DESCRIPTION

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| <b>GGJ JOB CODE</b>   | MS-COM-1822-103   |
| <b>JOB TITLE</b>      | <b>Associate Medical Manager – Fertility<br/>(9-12 months internship with potential for extension)</b>  |
| <b>REPORTS TO</b>     | Medical Director  |
| <b>DEPARTMENT</b>     | Research and Development  |
| <b>COMPANY</b>        | EMD Serono, A Division of EMD Inc., Canada  |
| <b>LOCATION</b>       | 2695 North Sheridan Way, Mississauga, ON  |
| <b>SALARY</b>         | Candidates are expected to apply for funding through applicable agencies; a supplementary stipend will be provided to \$50,000 total remuneration |
| <b>APPLICATION TO</b> | Peter Grosser, Ph.D., Director, Scientific Affairs,<br>Peter.Grosser@EMDSerono.com  |
| <b>DEADLINE</b>       | March 4, 2015   |

### PURPOSE:

- This person will function as a scientific expert with the reproductive medicine community to facilitate the development of collaborative partnerships in the area of infertility. He/she will utilize EMD Inc. medical and scientific information on research developments, new concepts in reproductive medicine, treatment, and continuing medical education activities to build relations with key thought leaders. As a member of the cross-functional Fertility team, this individual will contribute to the development and implementation of the Canadian medical strategic plan, with a priority being the development of medical thought leaders as advocates, the dissemination of state-of-the-art research and scientific concepts related to the treatment and management of infertility and the evaluation of local requests for investigator-driven studies and Phase IIIb-IV studies. He/she will work closely with the Director of Scientific Affairs and the Marketing and Sales teams.
- Based upon personal interest, business needs, and rotation time, the intern will be assigned to a wide selection of tasks and projects within the Medical Department with the objective to gain insights into the complexity of the responsibilities and services provided by this department and its interactions with the rest of the organization (Regulatory, Marketing, Sales)

### MAIN INTERFACES:

- **INTERNAL:** Medical and Scientific Affairs; Fertility Marketing and Sales teams
- **GLOBAL:** Corporate Medical and Scientific Affairs, Corporate Fertility Division
- **EXTERNAL:** Fertility Clinics (physicians, embryologists), Universities, Research Centers



#### **GENERAL RESPONSIBILITIES:**

- Identify and develop collaborative partnerships with Opinion Leaders in the field of Fertility
- Create positive awareness of EMD Inc., its products, innovation and research commitments
- Disseminate state-of-the-art scientific and medical concepts and strategy in alignment with the Medical Department and Scientific Affairs Department to healthcare audiences, including assistance with presentations on EMD Inc. research initiatives and trial results, Regional symposia and medical publications
- Evaluate, conceptualize and support requests from reproductive medicine specialists for investigator-driven pre-clinical, exploratory and Phase IV studies
- Assist in the development of concepts for local Phase IIIb and/or Phase IV studies
- Contribute to the development of the Fertility Medical strategic plan
- Collaborate closely cross-functionally to ensure optimal selection of clinical sites for EMD Inc. trials
- Assist in the development and implementation of Medical Advisory Boards
- Identify regional strategic research and business opportunities (e.g. treatment algorithms and guidelines) and collaborate with internal colleagues to develop appropriate action plan
- Collaborate with Marketing, Sales, Scientific Affairs, and Government Access teams by providing the scientific rationale for use of EMD Inc. therapies
- Review and evaluate scientific publications, and develop, in collaboration with Medical and Marketing teams, key message summaries for dissemination by the Key Account Managers as per existing standard operating procedures to ensure compliance
- Contribute to the internal scientific training, when required
- Identify and report literature-based and field intelligence on key competitor activities to the Medical Director and Director of Scientific Affairs
- Participate in assigned regional, national and international scientific meetings, and prepare summaries on meeting highlights

#### **SPECIFIC RESPONSIBILITIES:**

- To execute projects as assigned at the beginning of rotation, i.e., lead a project of developing a protocol for Phase IIIb study and obtain all required internal and external approvals, coordinate Grant for Innovation in Fertility, coordinate and participate in other activities with scientific/medical content
- To gain insights and understanding of the role and responsibilities of different functions within the organization, such as Medical Affairs, Medical Learning, Clinical, Medical Information, Drug Safety, Regulatory, Marketing, Sales, Business Development
- Respect and adhere to ethical/legal/regulatory/company guidelines
- All other duties as assigned



## **QUALIFICATIONS:**

### EDUCATION & LANGUAGES

- A post-graduate science degree (Ph.D., M.D., Pharm.D., M.Sc) with specific knowledge of human reproductive endocrinology
- Bilingual (English and French) is an asset

### PROFESSIONAL SKILLS & EXPERIENCE

- An independent self-starter with the ability to work effectively both alone and with cross-functional teams
- Ability to learn complex scientific information
- Ability to learn and convey technical information to physicians and others in the medical community
- Ability to design study protocols
- Superior communication (written and verbal), and interpersonal skills.
- Excellent working knowledge of computer applications, especially MS PowerPoint

### CORE COMPETENCIES

- Teamwork
- Customer orientation
- Communication with impact
- Strategic orientation
- Results orientation
- Change & innovation